

# BIOGRAPHY



**Ed Manigault**  
Regional Wealth Advisor

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“Money is only a tool. It will take you wherever you wish, but it will not replace you as the driver.” – Ayn Rand

## EXPERIENCE

Ed has worked in the wealth management field since 1995 when he first started practicing as a lawyer. Before joining Northern Trust, he was a tax partner at Jones Day, an Executive Director at JP Morgan Private Bank and was a member of the Strategic Wealth Advisory Team at Goldman Sachs.

## EDUCATION

Ed earned a bachelor's degree in Financial Management from Clemson University. He received his Juris Doctor from the University of Emory School of Law.

## CREDENTIALS

Ed has been a Fellow of the American College of Trust and Estate Counsel (ACTEC) since 2006. He is a past Editor of the ACTEC Law Journal, past Chair of the Tax Section of the State Bar of Georgia and past member of the Council of the Real Property, Trust and Estate Law Section (RPTE) of the American Bar Association. He is the Chair of the ABA RPTE Working Group on Anti-Money Laundering/Counter-Terrorist Financing Efforts Affecting Lawyers, and a member of the Atlanta Estate Planning Council.

## COMMUNITY INVOLVEMENT

Ed has been a member of the Board of Directors of the Boys and Girls Clubs of Metro Atlanta and served

on the Senior Advisory Board of the Clemson University College of Business. Ed is a member of the Investment Committee of the State Bar of Georgia and a member of the Finance Committee of The Society of the Cincinnati (South Carolina).

## EXPERTISE

Ed specializes in advising some of the largest families on income and transfer tax planning and related issues, with a particular emphasis on developing creative solutions to solve, mitigate or avoid problems for his clients. He spends a large portion of his time advising and counseling business owners and executives regarding their most complex and sensitive financial and wealth planning matters, including tax-efficient and multi-generational goals.

## INTERESTS

Ed enjoys spending time with his wife and two grown children. He is also a dedicated Clemson football fan.

## 3 THINGS PEOPLE ASK ME

- **How do I balance tax savings against the loss of control and increased complexity that can result from some estate plans?**
- **Can you help us determine whether we have set aside enough, or too much, for our children and grandchildren?**
- **What issues should we consider before we sell our business or other significant asset?**