Northern Trust has updated the fees for some deposit products and services related to deposit accounts. This guide explains only fees that have changed and supplements our booklet entitled Regulations Governing Deposit Accounts - Account Descriptions \& Fees.

Fees that are changing have been noted in bold. These changes are effective January 1, 2011.

We appreciate the opportunity to be of service to you. Should you have any questions, please contact your relationship manager or Northern Trust Client Services at 888-289-6542.

| BANKING SERVICE | FEE |
| :---: | :---: |
| Cashier's Check | \$8.00 |
| Collection Items |  |
| -Domestic | \$25.00 each; plus any correspondent bank's fee in full and any processing expenses |
| -International | \$35.00 each; plus any correspondent bank's fee in full and any processing expenses |
| Copies of Checks, Debits, Deposits, Withdrawals, Statements or Partial Statements (Cut-off Statements) | \$6.00 each |
| Coupon Collection <br> -Returned Unpaid | \$10.00 per envelope \$7.50 per item |
| Debit/ATM Card Replacement <br> -Expedited delivery | $\$ 5.00$ per card $\$ 40.00$ per card |
| Deposited or Cashed Items Returned Unpaid |  |
| -Domestic Item | \$7.50 per item |
| -International ltem | \$12.00 per item |
| Legal Document Processing (Levies, Garnishments, Citations, Subpoenas, Liens or other Court, Regulatory, or Administrative Orders | \$115.00 |
| Wire Transfer |  |
| -Domestic (outgoing-client only) | \$25.00 |
| -International (outgoing-client only) | \$45.00 |

## UPDATED DEPOSIT PRODUCT MINIMUM BALANCES \& FEES

| Personal <br> Deposit Products | MINIMUM INITIAL DEPOSIT | balance requirement TO AVOID A MAINTENANCE FEE | MAINTENANCE FEE PER STATEMENT |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | cycle | transaction limitations and fees |
| Interest Checking | \$5,000.00 | Average collected balance of $\$ 5,000.00$ or $\$ 20,000.00$ combined daily ledger balance in checking, savings and money market deposit accounts. | \$20.00 | None |
| Basic Checking | \$100.00 | - | \$5.00 | A $\mathbf{\$ . 1 5}$ per debit fee will be charged for each debit transaction over 15 per month. |
| Premium Money Market Deposit Account | \$10,000.00 | Average collected balance of $\$ 10,000.00$ | \$25.00 | Transfers to another account or to third parties by check, draft or similar instrument; and by preauthorized, automatic or telephone transfers (including debit card, point-of-sale and computer transactions) are limited to a total of six per month. A \$15.00 fee will be charged for each debit transaction over six per month |
| Non-Personal Deposit Products |  |  |  |  |
| Analyzed Commercial Checking | \$5,000.00 | Variable based on activity, less earnings credit | \$20.00 | None <br> Per item deposited $\qquad$ $\$ .18$ <br> See separate schedule for Treasury Management transaction fees. |
| Analyzed Commercial Anchor | \$15,000.00 | Variable based on activity, less earnings credit | \$20.00 |  |
| Business Anchor | \$15,000.00 | Average collected balance of \$15,000.00 | \$25.00 | None <br> Fee for each debit transaction and item deposited in excess of 200 combined........... $\$ .40$ |
| Basic Business Checking | \$5,000.00 | Average collected balance of $\$ 5,000.00$ | \$20.00 | None <br> Fee for each debit transaction and item deposited in excess of $\mathbf{2 0 0}$ combined........... $\mathbf{\$ . 4 0}$ |
| Non-Personal Interest Checking (for sole proprietors and qualified non profit organizations) | g \$5,000.00 | Average collected balance of $\$ 5,000.00$ | \$25.00 | None <br> Fee for each debit transaction and item deposited in excess of 100 combined.......... $\$ .40$ |
| Non-Personal Northern Anchor (for sole proprietors and qualified non profit organizations) | r \$15,000.00 | Average collected balance of \$15,000.00 | \$25.00 | None <br> Fee for each debit transaction and item deposited in excess of 200 combined ......... $\$ .40$ |
| Interest on Lawyers' Trust Accounts (for members of the Bar Association only) | \$10,000.00 | Average collected balance of \$10,000.00 | \$25.00 | Service charges are automatically netted from the interest and then the interest is sent to the Lawyers' trust fund monthly. |
| Non-Personal Premium Money Market Deposit Account | \$15,000.00 | Average collected balance of $\$ \mathbf{1 5 , 0 0 0 . 0 0}$ | \$25.00 | Transfers to another account or to third parties by check, draft or similar instrument; and by preauthorized, automatic or telephone transfers (including debit card, point-of-sale and computer transactions) are limited to a total of six per month. A $\$ 15.00$ fee will be charged for each debit transaction over 6 per month. A $\$ .40$ fee will be charged for each item deposited over 100 per month. |

