Northern Trust has updated the fees for some deposit products and services related to deposit accounts. This guide explains only fees that have changed and supplements our booklet entitled Regulations Governing Deposit Accounts - Account Descriptions \& Fees.

Fees that are changing have been noted in bold. These changes are effective January 1, 2012.

We appreciate the opportunity to be of service to you. Should you have any questions, please contact your relationship manager or Northern Trust Client Services at 888-289-6542.

| BANKING SERVICE | FEE |
| :---: | :---: |
| Collection Items |  |
| Domestic | \$35.00 each; plus any correspondent bank's fee in full and any processing expenses |
| International | $\$ 45.00$ each; plus any foreign bank's fee in full and any processing expenses |
| Debit/ATM Cards |  |
| Card Replacement | \$10.00 per card |
| Expedited Delivery | \$40.00 |
| International Purchase | 3\% of purchase amount |
| Surcharge | added after conversion to USD |
| Deposited or Cashed Items Returned Unpaid |  |
| Domestic Items | \$10.00 per item |
| International Items | \$ 12.00 per item |
| Inactive Account Fee (no activity for $\mathbf{1 2}$ months) | \$10.00 per month |
| Extended Overdraft Fee (if account balance remains negative for five consecutive business days) | \$5.00 per day |
| Wire Transfers |  |
| Domestic Incoming | \$15.00 per wire |
| International Incoming | \$15.00 per wire |
| Domestic Outgoing (client only) | \$25.00 per wire |
| International Outgoing (client only) | \$45.00 per wire |

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ARIZONA, CALIFORNIA, COLORADO, FLORIDA, TEXAS

| Personal <br> Deposit Products | MINIMUM INITIAL DEPOSIT | BALANCE REQUIREMENT TO AVOID A MAINTENANCE FEE | MAINTENANCE FEE PER STATEMENT CYCLE | TRANSACTION LIMITATIONS AND FEES | INTEREST COMPOUNDING AND CREDITING FREQUENCY |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Basic Checking | \$100.00 | - | \$7.00 | A $\$ .15$ per debit fee will be charged for each debit transaction over 15 per month. | We pay no interest on this account. |
| Interest Checking | \$5,000.00 | Average collected balance of $\mathbf{\$ 1 0 , 0 0 0}$ or $\mathbf{\$ 2 5 , 0 0 0}$ combined daily balance in checking, savings and money market deposit accounts | \$25.00 | None | Monthly |
| Statement Savings | \$500.00 | Average collected balance of $\$ 500$ or $\$ 20,000$ combined daily balance in checking, savings and money market deposit accounts | \$5.00/month | Transfers to another account or to third parties by check, draft or similar instrument; and by preauthorized, automatic or telephone transfers (including debit card, point-of-sale and computer transactions) are limited to a total of four per month. A $\$ 2$ fee will be charged for each debit transaction over four during a month. | Monthly |
| Non-Personal Deposit Products |  |  |  |  |  |
| Business Anchor | \$15,000.00 | Average collected balance of \$ 15,000.00 | \$30.00 | None <br> Fee for each debit transaction and item deposited in excess of 200 combined $\$ .40$ | We pay no interest on this account. |
| Non-Personal Northern Anchor | \$15,000.00 | Average collected balance of \$15,000.00 or \$25,000 combined daily balance in checking and money market deposit accounts | \$25.00 | None <br> Fee for each debit transaction and item deposited in excess of 200 combined $\$ .40$ | Monthly |
| Analyzed Interest Checking | \$5,000.00 | - | \$22.00 | None <br> Each debit transaction \$. 20 <br> Per credit \$. 75 <br> Per item deposited \$. 18 <br> See separate schedule for <br> Treasury Management transaction fees. | Monthly |
| Analyzed Commercial Interest Checking | \$5,000.00 | Variable based on activity, less earnings credit | \$25.00 | None <br> Each debit transaction \$. 20 <br> Per credit \$. 75 <br> Per item deposited \$. 18 <br> See separate schedule for <br> Treasury Management transaction fees. | Interest is compounded and paid monthly to the checking account only if balances in excess of those needed for the earnings credit used to offset fees are in the account that month. |

