



# RETIREMENT SOLUTIONS

DEDICATED PROFESSIONALS IMPROVING RETIREMENT OUTCOMES

As one of the largest managers of defined contribution (DC) assets, our team has deep expertise in developing innovative answers to challenges faced by many of the world's largest DC plan sponsors.

We take a consultative approach to addressing the needs of plan sponsors and their participants while offering a suite of solutions aimed at improving retirement outcomes.

<p><b>\$885</b> billion</p> <p>Asset Manager<sup>1</sup></p>	<p><b>\$166</b> billion</p> <p>DC AUM<sup>2</sup></p>
<p><b>18+</b> years</p> <p>of Experience</p>	<p><b>6<sup>th</sup></b> largest</p> <p>401(k) Manager<sup>3</sup></p>

## PUT OUR EXPERTISE TO WORK FOR YOU

### RESEARCH & INSIGHTS: OUR RETIREMENT DISCOVERIES

#### Industry Trends

Offering meaningful analysis of the retirement landscape to help you make decisions about plan design and structure.

#### Annual Survey

Providing plan sponsors with actionable solutions based on real-world feedback to further enhance DC plan design.

#### Participant Behavior

Uncovering the latest trends and actions that are materially effecting the way participants invest for retirement.

#### DC Analytics

Determining how much your employees need to save, whether they are on track and how to improve their probability of meeting their retirement goals.

### OUR SOLUTIONS

#### TARGET DATE OPTIONS

- Index-Based Target Date
- Custom Target Date
- Personalized Target Date

#### CORE OPTIONS

- Factor-Based Equity
- Active Fixed Income
- Liquidity Solutions
- Inflation-Sensitive Assets
- Index Solutions
- Sustainable Investing
- Multi-Manager

#### VEHICLES

Collective Funds | Mutual Funds | Separate Accounts

#### RESOURCES

White Label | Participant Communications | Analytics



## ABOUT US

Northern Trust Asset Management is a global investment manager that helps investors navigate changing market environments, so they can confidently realize their long-term objectives. Entrusted with more than \$885 billion of assets,<sup>1</sup> we understand that investing ultimately serves a greater purpose and believe investors should be compensated for the risks they take — in all market environments and any investment strategy. That’s why we combine robust capital markets research, expert portfolio construction and comprehensive risk management to craft innovative and efficient solutions that deliver targeted investment outcomes. As engaged contributors to our communities, we consider it a great privilege to serve our investors and our communities with integrity, respect, and transparency.

Learn more at [northerntrust.com/strength](http://northerntrust.com/strength).

## PUT OUR EXPERTISE TO WORK FOR YOU

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<sup>1</sup>Assets under management were \$885 billion as of December 31, 2018.

<sup>2</sup>Defined contribution assets under management as of December 31, 2018.

<sup>3</sup>*Pensions and Investments* as of August 21, 2017. The above rankings are not indicative of future performance. Unless otherwise noted, rankings are based on *Pensions & Investments* magazine’s 2017 Special Report on DC Money Managers.

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