As a leading global asset management firm, our investment expertise, strength and innovation have earned the trust and confidence of the world’s most sophisticated institutional and individual investors.

With $1.2 trillion in total assets under management,* and a longstanding fiduciary history of solving complex investment challenges, we believe our strength and stability drive opportunities for our clients.

TOTAL ASSETS UNDER MANAGEMENT
As of June 30, 2021

EXTENSIVE CAPITAL MARKETS EXPERTISE
Northern Trust’s forward-looking, historically aware investment approach and deep capital markets expertise power a comprehensive set of solutions. Our asset class capabilities range from passive and factor-based, to fundamental active and multi-manager.

GLOBAL PRODUCT VEHICLES
Collective Funds | Common Contractual Funds | Common Funds | ETFs | FGR Funds | Investment Company Variable Capital Managed Accounts | Mutual Funds | Separate Accounts

* Assets under management as of June 30, 2021. For the Northern Trust Asset Management entities included in AUM total, please see disclosure at end of this document.

**Ranking as of Pensions & Investments magazine’s 2020 Special Report on the Largest Money Managers.

See back page for footnote and additional important information.
STABILITY + STRENGTH = OPPORTUNITY

We’re referred to as the stable institution that people trust—but trust and stability don’t mean tired and stationary. Quite the contrary: trust and stability mean we operate from a position of strength.

And with strength comes the ability to identify, create and seize unique opportunities for our clients.

**Principles that Endure**

**Service**
Relentless drive to provide exceptional service.

**Expertise**
Resolving complex challenges with multi-asset class capabilities.

**Integrity**
Acting with the highest ethics, utmost honesty and unfailing reliability.

For more than 125 years, Northern Trust has led the financial services industry by adhering to our guiding principles.

Today we remain committed to these founding principles, delivering our clients unparalleled service and expertise—with integrity.

**Equity**
Leaders in factor-based investing since 1994

**Fixed Income & Liquidity Solutions**
5th largest institutional cash manager in the U.S.

**ESG**
Over 30 years of managing socially responsible portfolios

**Retirement Solutions**
8th largest DB manager1

**Multi-Manager**
Third-party manager solutions

**50 South Capital**
Hedge funds and private equity solutions

**FlexShares®**
Family of equity, fixed income and real asset ETFs

**Northern Funds**
$230 billion diversified mutual fund family


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Past performance is no guarantee of future results.

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