

# GROWTH WITH ENHANCED INCOME

## SEEKING CAPITAL APPRECIATION AND ENHANCED CURRENT INCOME

The Growth with Enhanced Income Portfolio combines Northern Trust Asset Management’s asset allocation, portfolio construction and risk management expertise with quantitative equity and fixed income strategies in an effort to provide a globally diversified, risk-efficient solution that combines capital appreciation with an enhanced level of current income.

- 1** DIVERSIFICATION
- 2** ENHANCED INCOME
- 3** EFFICIENCY

### Global Diversification with Tactical Asset Allocation

Strategically allocates to asset classes beyond traditional developed-market stocks and investment-grade bonds, such as high yield fixed income and real assets. These asset classes:

- 1) have historically exhibited a low correlation with traditional stocks and bonds, which may reduce volatility
- 2) are included in an effort to help the level of income keep up with inflation

Tactical Asset Allocation seeks to add value by exploiting near-term financial market opportunities. Asset allocation adjustments may be made as frequently as monthly, within parameters, in an effort to ensure the strategy maintains its growth with enhanced income profile.

### Enhanced Income

The strategy is designed to generate excess income as compared to a balanced cap-weighted indexed portfolio and emphasizes higher-income producing investments such as:

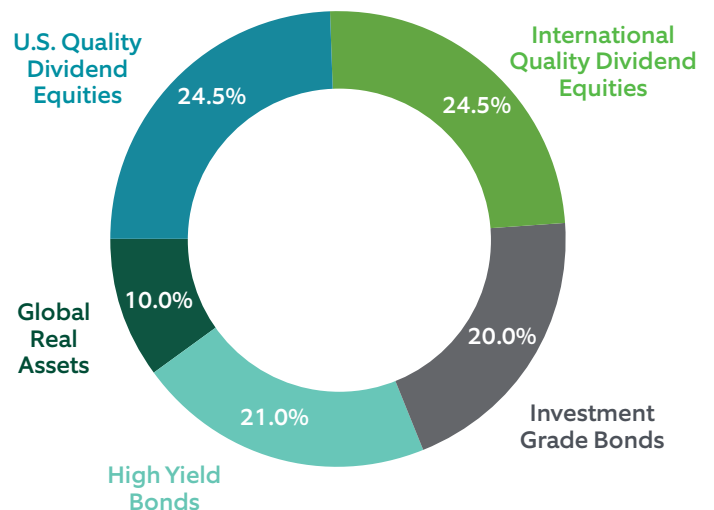
- 1) Higher dividend-producing equities with additional quality screens to help control downside risk
- 2) Real assets that provide a globally diversified source of income that may help keep up with inflation
- 3) Long duration corporate, high-yield and mortgage-backed bonds that provide additional income as compared to Treasuries

### The Growth with Enhanced Income portfolio is built with factor-based, cost-efficient FlexShares® Exchange Traded Funds (ETFs)

Professionally managed by our team of investment experts, this portfolio is designed to provide:

- 1) Cost- and tax-efficiency
- 2) Factors such as quality, dividend yield and value, which have historically outperformed passive index strategies<sup>1</sup>
- 3) Factors built to take compensated risks while minimizing unintended consequences

GROWTH WITH ENHANCED INCOME PORTFOLIO



*For illustrative purposes only. Actual portfolio may vary.*

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## PUT OUR EXPERTISE TO WORK FOR YOU

To learn more about Northern Trust Asset Management's multi-asset investment solutions, please contact the *Investment Solutions Group* at **855-645-8303** | [NorthernSolutionsGroup@ntrs.com](mailto:NorthernSolutionsGroup@ntrs.com)

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### IMPORTANT INFORMATION.

<sup>1</sup>Source: Northern Trust Quantitative Research, Data as of 12/31/2018. Past performance is no guarantee of future results. Index performance returns do not reflect any management fees, transaction costs or expenses. It is not possible to invest directly in any index.

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Forward-looking statements and assumptions are Northern Trust's current estimates or expectations of future events or future results based upon proprietary research and should not be construed as an estimate or promise of results that a portfolio may achieve. Actual results could differ materially from the results indicated by this information.

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Northern Trust generally utilizes its own funds within this strategy. Northern Trust receives various fees from the funds via the fund expense ratios. Clients will incur these fees. Clients who access these portfolios through a financial intermediary firm will typically pay additional fees to that firm. Clients should speak to their Financial Advisor for more information. Financial intermediaries that employ Northern Trust for model management or overlay services may compensate Northern Trust for those services a fee of up to 0.25%.